## **1-MONTH REPORT FOR YOUR LISTINGS**

EXECUTIVE SUMMARY

You currently have **2,205** listings, and you are subscribed to **89** publishers. **6** of your brokers currently have a paid subscription to ListHub. You currently have **150** registered brokers using ListHub.

Terms are defined on the last page of this report.

Top Publishers by Number of Views					
Publisher	Property Views	% of Views			
Homes.com	15,212	28%			
Nextdoor	13,525	25%			
Point2 Homes	10,444	19%			

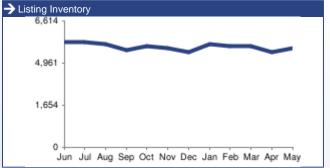


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Top Locations of Your Online Consumers					
City	Property Views	% of Views			
Orlando, FL	3,493	9%			
Ormond Beach, FL	2,874	7%			
Port Orange, FL	2,571	7%			



Top Property Categories					
Description	Listing Count	Property Views	Click-Throughs (Visits)	Inquiries	Performance Rank
\$1K - \$2K - 2BR Residential Lease - For Rent	114	2,605	6	186	1st
\$200K - \$300K - 3BR Residential - For Sale	575	6,569	22	27	2nd
\$1K - \$2K - 3BR Residential Lease - For Rent	70	2,587	6	159	3rd





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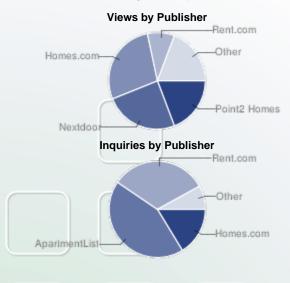
#### **1-MONTH REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

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→ How Do The Publishers Compare?						
	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Homes.com	2,981	15,212	0	58	45	
Nextdoor	2,338	13,525	40	Not Applicable	Not Applicable	
Point2 Homes	3,735	10,444	27	32	Not Applicable	
Rent.com	199	5,011	0	208	Not Applicable	
The Land Network	3,700	3,557	87	11	2	
Property Shark	3,689	1,729	17	Not Applicable	Not Applicable	
LakeHomesUSA	3,658	1,126	5	1	Not Applicable	
Homes&Land	3,735	715	0	0	Not Applicable	
Zumper	3,073	597	17	0	Not Applicable	
RealtyStore	3,652	527	1	5	Not Applicable	
Foreclosure.com	3,696	519	4	0	Not Applicable	
RealtyTrac	3,735	432	13	2	Not Applicable	
ApartmentList	202	396	0	279	Not Applicable	
PropertySimple	3,631	237	0	0	0	
МНВау	36	139	1	1	Not Applicable	
HomeSteps	3,625	95	0	0	Not Applicable	
REA Group	3,649	92	2	0	0	
HomeSpotter	3,731	89	Not Applicable	0	Not Applicable	
Total		54,846	235	597	47	

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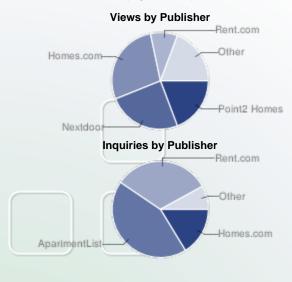
#### **1-MONTH REPORT FOR YOUR LISTINGS**

## DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

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How Do The Publishers Compare?						
	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
BankingBridge	2,485	73	0	Not Provided	Not Applicable	
IdealEstate	3,733	64	0	0	Not Applicable	
LeadingRE.com	338	62	0	Not Applicable	Not Applicable	
HomeBidz	2,489	53	0	0	Not Applicable	
USHUD.com	3,696	50	6	Not Applicable	Not Applicable	
RentHop	3,734	23	0	Not Provided	Not Applicable	
Juwai	3,653	19	8	0	Not Applicable	
Nestigator	3,735	17	0	0	Not Applicable	
PNC	2,210	14	0	0	Not Applicable	
LotNetwork.com	509	11	0	0	0	
Properties Online	3,733	8	1	0	Not Applicable	
WikiRealty	3,626	3	0	0	Not Applicable	
HousingNow	3,570	2	0	Not Applicable	Not Applicable	
Harmon Homes	3,653	1	0	0	0	
Houses.net	3,732	1	0	Not Applicable	Not Applicable	
HousesForSale	3,631	1	0	Not Applicable	Not Applicable	
LuxuryRealEstate.com	3,733	1	0	0	Not Applicable	
SearchALLProperties by L2L	3,658	1	0	0	Not Applicable	
Total		54,846	235	597	47	

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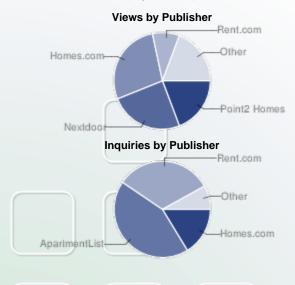
#### **1-MONTH REPORT FOR YOUR LISTINGS**

## DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

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How Do The Publishers Compare?						
	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
A Greater Town	0	0	0	0	Not Applicable	
AdWerx	3,658	0	0	0	Not Applicable	
AgentDesks	0	0	0	0	Not Applicable	
Clayton Homes	0	0	0	Not Applicable	Not Applicable	
DigiPropz	3,730	0	0	0	Not Applicable	
Domohunt	3,676	0	0	Not Applicable	Not Applicable	
DreamHomeList	3,656	0	0	Not Applicable	Not Applicable	
Equator	2,212	0	0	0	Not Applicable	
Find-a-CRS	3,733	0	0	Not Applicable	Not Applicable	
FindAPlace4Me by VisualTour	3,689	0	0	Not Applicable	Not Applicable	
Flipcomp	3,627	0	0	Not Applicable	Not Applicable	
Foyer	3,733	0	0	Not Applicable	0	
Highrises	3,627	0	0	0	Not Applicable	
Home2.me by TourFactory	3,655	0	0	0	Not Applicable	
HomeFinder.com	3,699	0	0	0	Not Applicable	
HomePriceTrends	3,624	0	0	Not Applicable	Not Applicable	
Hommati	3,676	0	0	0	Not Applicable	
HouseValueStore	3,696	0	2	0	Not Applicable	
Total		54,846	235	597	47	

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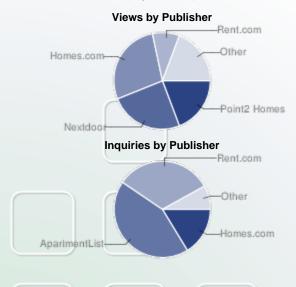
#### **1-MONTH REPORT FOR YOUR LISTINGS**

## DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

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How Do The Publishers Compare?	Listia as	0	<b>T</b> ((')	la es	tota a	
	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Keller Williams	89	0	0	0	Not Applicable	
KeyBoom	3,031	0	0	0	Not Applicable	
LakeHouse	0	0	0	Not Applicable	Not Applicable	
Land on Earth	3,043	0	0	0	Not Provided	
LearnMoreNow.com/FindHomes	3,655	0	0	Not Applicable	Not Applicable	
MyRentToOwn.com	3,651	0	0	Not Applicable	Not Applicable	
NestHawk	3,624	0	0	0	Not Provided	
NestReady	2,766	0	0	0	Not Applicable	
New Home Source	198	0	0	Not Applicable	Not Applicable	
ParkBench	3,628	0	0	0	Not Applicable	
PropertyPath	3,645	0	0	0	Not Applicable	
PropStream by Equimine	3,624	0	0	0	Not Applicable	
RealFirstImpressions	3,632	0	0	Not Provided	Not Applicable	
RealQuest Express	3,655	0	0	0	Not Applicable	
Rentberry	3,702	0	1	0	Not Applicable	
The Real Estate Book 🗎	3,726	0	0	0	Not Applicable	
TotalExpert	3,652	0	0	0	Not Applicable	
VisualShows	3,733	0	0	Not Applicable	Not Applicable	
Total		54,846	235	597	47	

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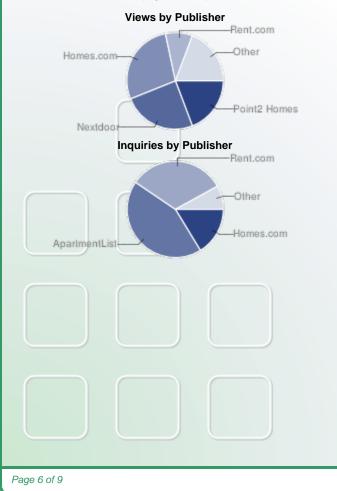
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## DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

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→ How Do The Publishers Compare?						
	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views Click-Throughs (Visits)		Email	Phone	
Vscreen	3,647	0	0	0	Not Applicable	
Ylopo	3,734	0	0	0	Not Applicable	
Zonda	3,730	0	0	0	Not Applicable	
Organic	0	0	2	0	0	
Back At You Media	3,657	Not Applicable	1	Not Applicable	Not Applicable	
HomeWinks	3,655	Not Applicable	0	Not Applicable	Not Applicable	
Total		54,846	235	597	47	

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**1-MONTH REPORT FOR YOUR LISTINGS** 

DETAILED ANALYSIS: PROPERTY CATEGORIES

This report shows the categories of your top listings ranked based on the number of visits/click-throughs, inquiries and listings.

Terms are defined on the last page of this report.

Listing Activity by Inventory Category					
Description	Listing Count	Property Views	Click-Throughs (Visits)	Inquiries	Performance Rank
\$1K - \$2K - 2BR Residential Lease - For Rent	114	2,605	6	186	1st
\$200K - \$300K - 3BR Residential - For Sale	575	6,569	22	27	2nd
\$1K - \$2K - 3BR Residential Lease - For Rent	70	2,587	6	159	3rd
\$100K - \$200K - 2BR Residential - For Sale	293	5,043	25	7	4th
\$100K - \$200K - 3BR Residential - For Sale	218	4,276	16	17	5 <sup>th</sup>
\$300K - \$400K - 3BR Residential - For Sale	284	2,938	8	8	6 <sup>th</sup>
\$200K - \$300K - 2BR Residential - For Sale	305	2,545	11	10	7th
\$100K - \$200K Vacant Land - For Sale	173	1,281	20	5	8th
\$300K - \$400K - 4BR Residential - For Sale	135	1,653	5	0	9th
\$200K - \$300K - 4BR Residential - For Sale	118	1,551	1 1 5 10 <sup>th</sup>		
The	e are an additional 3	34 inventory catego	ries that are not sho	wn	

There are an additional 334 inventory categories that are not shown.

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#### **1-MONTH REPORT FOR YOUR LISTINGS**

## DETAILED ANALYSIS: LOCATION OF YOUR ONLINE CONSUMERS

The shading on the map shows the relative number of consumers in each state that visited your properties online based on GIS coding.

GIS coding is technology used to geographically locate online consumers.

Terms are defined on the last page of this report.



Top States							-> Top Cities					
State	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	Inquiries	% of Inquiries	City	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	
Florida	26,433	65%	151	73%	450	73%	Orlando, FL	3,493	9%	10	5%	
New York	1,559	4%	8	4%	25	4%	Ormond Beach, FL	2,874	7%	20	10%	
Georgia	1,144	3%	2	1%	8	1%	Port Orange, FL	2,571	7%	20	10%	
Pennsylvania	662	2%	4	2%	11	2%	Palm Coast, FL	1,756	4%	5	2%	
New Jersey	628	2%	6	3%	4	1%	Daytona Beach, FL	1,688	4%	9	4%	
Ohio	620	2%	0	0%	4	1%	Miami, FL	986	3%	5	2%	
Ontario, Canada	604	1%	0	0%	0	0%	New Smyrna	927	2%	10	5%	
North Carolina	575	1%	3	1%	8	1%	Beach, FL	521	2 /0	10	578	
Illinois	514	1%	2	1%	5	1%	Sanford, FL	819	2%	2	1%	
Tennessee	440	1%	1	0%	2	0%	Jacksonville, FL	719	2%	1	0%	
California	422	1%	1	0%	5	1%	Saint Augustine, FL	661	2%	6	3%	
Texas	417	1%	1	0%	7	1%	Deland, FL	600	2%	2	1%	
							Tampa, FL	472	1%	2	1%	

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% of

Inquiries

8%

18%

8%

10%

6%

2%

2%

1%

1%

1%

1%

3%

Inquiries

47

109

48

57

33

11

14

5

4

3

5

17

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#### **1-MONTH REPORT FOR YOUR LISTINGS**

**EXPLANATION OF TERMS** 

#### Explanation of Terms

Agent ID - Each agent has a unique user ID per MLS and per office. Since it is possible for some agents to hold more than one agent ID, the ID is included for the purpose of distinction.

Publisher labeled "Organic" - an instance when the consumer was taken to the property page hosted by ListHub by a means other than one of the publishers, such as when the consumer searches for a specific property address in a search engine and is taken directly to the property page.

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Click-Throughs (Visits) - occurs when a consumer is redirected from a publisher website to a property page chosen by the company.

Inquiries - an event where the consumer starts an email interaction with the broker or agent using a link on the website. This would result in the broker/agent receiving an email with a return email address for the consumer. Includes the number of times a consumer clicked on "Click to view phone number" or called the listing broker or agents via a mobile app.

Listing Count - the number of active listings that each agent has on the date of the report or the number of active listings in a property category on the date of the report. The Listing Count may include properties that are no longer active but were at some point active during the time period of the report.

Listing Inventory - the total active listings that are being pulled from the MLS each month.

Not Applicable - this indicates that the website does not include the feature that would generate metrics in this category. For example, some websites do not have a property detail page for each listing, and therefore the reports would not display "views" for that site.

Not Provided - this indicates that the website does not provide this category of data for inclusion in the reports.

**Performance Rank** - unique algorithms determine the performance of listings within certain property categories as well as the performance of listings for each agent. This algorithm factors in the number of listings, the number of views, visits/click-throughs, and the number of inquiries.

Property Views - occurs when a consumer clicks on the thumbnail view of a property to view more details, while still on the publisher website.

- indicates that the traffic reported by the site includes traffic from mobile applications.

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