#### **31-DAY REPORT FOR YOUR LISTINGS**

EXECUTIVE SUMMARY

You currently have **2,205** listings, and you are subscribed to **89** publishers. **6** of your brokers currently have a paid subscription to ListHub. You currently have **150** registered brokers using ListHub.

Terms are defined on the last page of this report.

➔ Top Publishers by Number of Views						
Publisher Property Views % of Views						
Nextdoor	15,912	28%				
Homes.com	14,828	26%				
Point2 Homes	10,445	19%				

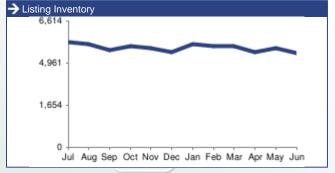


Your Listing Asset Management Company

Top Locations of Your Online Consumers						
City	Property Views	% of Views				
Orlando, FL	3,513	9%				
Ormond Beach, FL	2,796	7%				
Port Orange, FL	2,427	6%				



Top Property Categories					
Description	Listing Count	Property Views	Click-Throughs (Visits)	Inquiries	Performance Rank
\$1K - \$2K - 2BR Residential Lease - For Rent	122	2,857	11	265	1st
\$200K - \$300K - 3BR Residential - For Sale	534	6,889	17	24	2nd
\$1K - \$2K - 3BR Residential Lease - For Rent	74	2,863	11	171	3rd





Page 1 of 9

©2021 ListHub

6/30/20

#### 6/30/20

# Listhild

Your Listing Asset Management Company

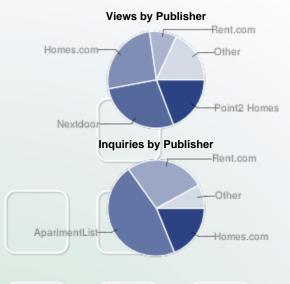
#### **31-DAY REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



How Do The Publishers Compare?							
	Listings	Consum	er Traffic	Inqu	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone		
Nextdoor	2,077	15,912	53	Not Applicable	Not Applicable		
Homes.com	2,698	14,828	1	97	53		
Point2 Homes	3,433	10,445	38	36	Not Applicable		
Rent.com	173	5,062	7	214	Not Applicable		
The Land Network	3,406	3,172	113	13	0		
Property Shark	3,395	1,455	8	Not Applicable	Not Applicable		
LakeHomesUSA	3,370	834	4	0	Not Applicable		
Zumper	2,768	790	17	0	Not Applicable		
Homes&Land	3,436	660	0	0	Not Applicable		
RealtyStore	3,366	525	0	8	Not Applicable		
Foreclosure.com	3,403	478	0	0	Not Applicable		
RealtyTrac	3,435	478	8	3	Not Applicable		
ApartmentList	174	373	0	376	Not Applicable		
МНВау	33	370	0	2	Not Applicable		
PropertySimple	3,338	310	0	0	0		
HomeSteps	3,331	102	0	0	Not Applicable		
LakeHouse	3,285	88	0	Not Applicable	Not Applicable		
USHUD.com	3,404	64	10	Not Applicable	Not Applicable		
Total		56,241	270	750	55		

Page 2 of 9

©2021 ListHub

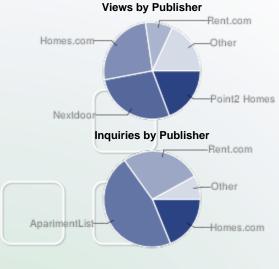
#### **31-DAY REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



→ How Do The Publishers Compare?						
	Listings	Consum	er Traffic	Inqui	iries	
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
REA Group	3,365	61	1	0	0	
BankingBridge	2,207	41	0	Not Provided	Not Applicable	
HomeBidz	2,213	31	0	0	Not Applicable	
IdealEstate	3,431	27	0	0	Not Applicable	
Nestigator	3,434	24	0	0	Not Applicable	
Clayton Homes	488	21	0	Not Applicable	Not Applicable	
LeadingRE.com	309	21	0	Not Applicable	Not Applicable	
RentHop	3,433	20	0	Not Provided	Not Applicable	
HomeSpotter	3,430	15	Not Applicable	0	Not Applicable	
LotNetwork.com	499	12	0	1	2	
Properties Online	3,432	10	0	0	Not Applicable	
Juwai	3,367	5	6	0	Not Applicable	
Уюро	3,433	5	0	0	Not Applicable	
AdWerx	3,371	1	0	0	Not Applicable	
HousingNow	3,286	1	0	Not Applicable	Not Applicable	
A Greater Town	0	0	0	0	Not Applicable	
AgentDesks	0	0	0	0	Not Applicable	
DigiPropz	3,431	0	0	0	Not Applicable	
Total		56,241	270	750	55	

6/30/20



Your Listing Asset Management Company

Page 3 of 9



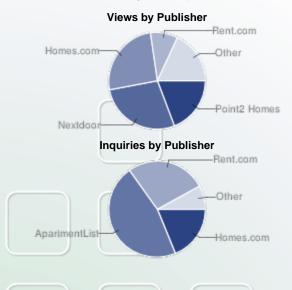
#### **31-DAY REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



→ How Do The Publishers Compare?						
	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Domohunt	3,373	0	0	Not Applicable	Not Applicable	
DreamHomeList	3,368	0	0	Not Applicable	Not Applicable	
Equator	1,958	0	0	0	Not Applicable	
Find-a-CRS	3,431	0	0	Not Applicable	Not Applicable	
FindAPlace4Me by VisualTour	3,400	0	0	Not Applicable	Not Applicable	
Flipcomp	3,340	0	0	Not Applicable	Not Applicable	
Foyer	3,431	0	0	Not Applicable	0	
Harmon Homes	3,367	0	0	0	0	
Highrises	3,340	0	0	0	Not Applicable	
Home2.me by TourFactory	3,367	0	0	0	Not Applicable	
HomeFinder.com 🗎	3,408	0	0	0	Not Applicable	
HomePriceTrends	3,338	0	0	Not Applicable	Not Applicable	
Hommati	3,377	0	0	0	Not Applicable	
Houses.net	3,427	0	0	Not Applicable	Not Applicable	
HousesForSale	3,343	0	0	Not Applicable	Not Applicable	
HouseValueStore	3,404	0	0	0	Not Applicable	
Keller Williams	73	0	0	0	Not Applicable	
KeyBoom	2,743	0	0	0	Not Applicable	
Total		56,241	270	750	55	

Your Listing Asset Management Company

Page 4 of 9

©2021 ListHub

#### 6/30/20



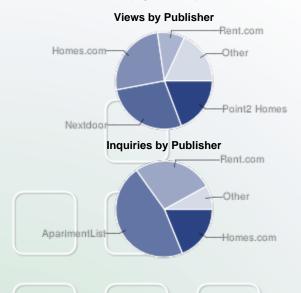
#### **31-DAY REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



→ How Do The Publishers Compare?					
	Listings	Consum	Ingu	Inquiries	
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone
Land on Earth	2,741	0	0	0	Not Provided
LandSearch	3,285	0	1	0	0
LearnMoreNow.com/FindHomes	3,368	0	0	Not Applicable	Not Applicable
LuxuryRealEstate.com	3,432	0	0	0	Not Applicable
MyRentToOwn.com	3,364	0	1	Not Applicable	Not Applicable
NestHawk	3,333	0	0	0	Not Provided
NestReady	2,509	0	0	0	Not Applicable
New Home Source	165	0	0	Not Applicable	Not Applicable
ParkBench	3,340	0	0	0	Not Applicable
PNC	1,961	0	0	0	Not Applicable
PropertyPath	3,360	0	0	0	Not Applicable
PropStream by Equimine	3,337	0	0	0	Not Applicable
RealFirstImpressions	3,343	0	0	Not Provided	Not Applicable
RealQuest Express	3,368	0	0	0	Not Applicable
Rentberry	3,406	0	0	0	Not Applicable
SearchALLProperties by L2L	3,369	0	0	0	Not Applicable
The Real Estate Book	3,438	0	0	0	Not Applicable
TotalExpert	3,367	0	0	0	Not Applicable
Total		56,241	270	750	55

Your Listing Asset Management Company

#### Page 5 of 9

©2021 ListHub



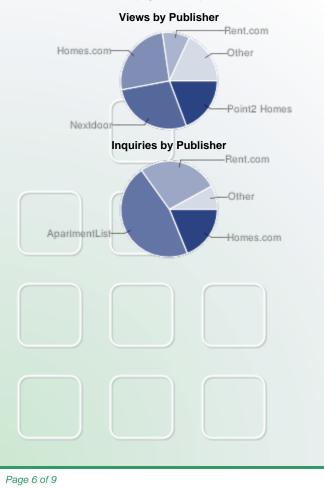
#### **31-DAY REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



→ How Do The Publishers Compare?					
	Listings	Consum	er Traffic	Inqu	uiries
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone
VisualShows	3,431	0	0	Not Applicable	Not Applicable
Vscreen	3,356	0	0	0	Not Applicable
WikiRealty	3,339	0	0	0	Not Applicable
Zonda	3,430	0	0	0	Not Applicable
Organic	0	0	1	0	0
Back At You Media	3,368	Not Applicable	1	Not Applicable	Not Applicable
HomeWinks	3,367	Not Applicable	0	Not Applicable	Not Applicable
Total		56,241	270	750	55

## our Listing Asset Management Combo

Your Listing Asset Management Company

©2021 ListHub

6/30/20

#### 6/30/20



Your Listing Asset Management Company

#### **31-DAY REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: PROPERTY CATEGORIES

This report shows the categories of your top listings ranked based on the number of visits/click-throughs, inquiries and listings.

Terms are defined on the last page of this report.

Listing Activity by Inventory Category					
Description	Listing Count	Property Views	Click-Throughs (Visits)	Inquiries	Performance Rank
\$1K - \$2K - 2BR Residential Lease - For Rent	122	2,857	11	265	1st
\$200K - \$300K - 3BR Residential - For Sale	534	6,889	17	24	2nd
\$1K - \$2K - 3BR Residential Lease - For Rent	74	2,863	11	171	3rd
\$100K - \$200K - 2BR Residential - For Sale	273	5,134	17	18	4th
\$100K - \$200K - 3BR Residential - For Sale	208	3,783	13	24	5 <sup>th</sup>
\$300K - \$400K - 3BR Residential - For Sale	286	3,432	13	20	6 <sup>th</sup>
\$200K - \$300K - 2BR Residential - For Sale	278	2,478	8	15	7th
\$100K - \$200K Vacant Land - For Sale	158	1,232	16	5	8th
\$900 - \$1000 - 2BR Residential Lease - For Rent	5	357	0	61	9th
\$200K - \$300K - 4BR Residential - For Sale	108	1,396	3	8	10 <sup>th</sup>
Ther	e are an additional 3	61 inventory catego	ries that are not sho	wn	

There are an additional 361 inventory categories that are not shown.

Page 7 of 9

#### **31-DAY REPORT FOR YOUR LISTINGS**

#### DETAILED ANALYSIS: LOCATION OF YOUR ONLINE CONSUMERS

The shading on the map shows the relative number of consumers in each state that visited your properties online based on GIS coding.

GIS coding is technology used to geographically locate online consumers.

Terms are defined on the last page of this report.



→ Iop States					Top Cities								
State	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	Inquiries	% of Inquiries	City	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	Inquiries	% of Inquiries
Florida	26,268	66%	173	77%	546	73%	Orlando, FL	3,513	9%	15	7%	91	12%
New York	1,509	4%	0	0%	20	3%	Ormond Beach, FL	2,796	7%	33	15%	79	11%
Georgia	1,292	3%	2	1%	18	2%	Port Orange, FL	2,427	6%	34	16%	44	6%
Ohio	622	2%	1	0%	4	1%	Daytona Beach, FL	1,712	4%	7	3%	71	10%
North Carolina	599	2%	2	1%	18	2%	Palm Coast, FL	1,632	4%	10	5%	45	6%
Illinois	568	1%	2	1%	3	0%	Jacksonville, FL	1,002	3%	2	1%	26	4%
Pennsylvania	538	1%	2	1%	6	1%	Miami, FL	931	2%	2	1%	18	2%
New Jersey	536	1%	0	0%	6	1%	Saint Augustine, FL	838	2%	0	0%	5	1%
California	497	1%	3	1%	4	1%	New Smyrna	782	2%	8	4%	17	2%
Virginia	494	1%	4	2%	5	1%	Beach, FL						
Tennessee	433	1%	3	1%	13	2%	Deltona, FL	628	2%	2	1%	10	1%
Maryland	415	1%	0	0%	20	3%	Tampa, FL	561	1%	3	1%	6	1%
	(						Deland, FL	526	1%	6	3%	9	1%

Page 8 of 9

©2021 ListHub

6/30/20

<u>I</u>S

Your Listing Asset Management Company

#### **31-DAY REPORT FOR YOUR LISTINGS**

#### **EXPLANATION OF TERMS**

#### Explanation of Terms

Agent ID - Each agent has a unique user ID per MLS and per office. Since it is possible for some agents to hold more than one agent ID, the ID is included for the purpose of distinction.

Publisher labeled "Organic" - an instance when the consumer was taken to the property page hosted by ListHub by a means other than one of the publishers, such as when the consumer searches for a specific property address in a search engine and is taken directly to the property page.

6/30/20

Click-Throughs (Visits) - occurs when a consumer is redirected from a publisher website to a property page chosen by the company.

Inquiries - an event where the consumer starts an email interaction with the broker or agent using a link on the website. This would result in the broker/agent receiving an email with a return email address for the consumer. Includes the number of times a consumer clicked on "Click to view phone number" or called the listing broker or agents via a mobile app.

Listing Count - the number of active listings that each agent has on the date of the report or the number of active listings in a property category on the date of the report. The Listing Count may include properties that are no longer active but were at some point active during the time period of the report.

Listing Inventory - the total active listings that are being pulled from the MLS each month.

Not Applicable - this indicates that the website does not include the feature that would generate metrics in this category. For example, some websites do not have a property detail page for each listing, and therefore the reports would not display "views" for that site.

Not Provided - this indicates that the website does not provide this category of data for inclusion in the reports.

Performance Rank - unique algorithms determine the performance of listings within certain property categories as well as the performance of listings for each agent. This algorithm factors in the number of listings, the number of views, visits/click-throughs, and the number of inquiries.

Property Views - occurs when a consumer clicks on the thumbnail view of a property to view more details, while still on the publisher website.

- indicates that the traffic reported by the site includes traffic from mobile applications.

Page 9 of 9	©2021 ListHub

