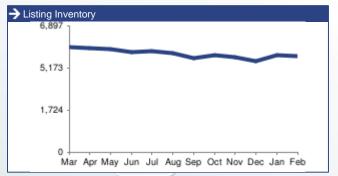




### **EXECUTIVE SUMMARY**

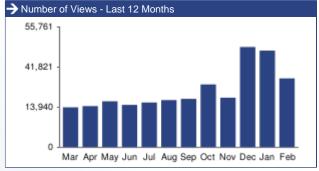
You currently have **2,205** listings, and you are subscribed to **89** publishers. **6** of your brokers currently have a paid subscription to ListHub. You currently have **150** registered brokers using ListHub.

Terms are defined on the last page of this report.



→ Top Publishers by Number of Views						
Publisher	Property Views	% of Views				
Homes.com	13,492	39%				
Point2 Homes	7,967	23%				
The Land Network	3,668	11%				

Top Locations of Your Online Consumers						
City	Property Views	% of Views				
Orlando, FL	2,509	8%				
Ormond Beach, FL	1,982	7%				
Port Orange, FL	1,683	6%				





Top Property Categories					
Description	Listing Count	Property Views	Click-Throughs (Visits)	Inquiries	Performance Rank
\$100K - \$200K - 3BR Residential - For Sale	176	1,364	8	17	<b>1</b> st
\$100K - \$200K - 3BR Single Family Home - For Sale	162	1,251	9	14	<u>2</u> nd
\$100K - \$200K - 2BR Residential - For Sale	226	1,378	16	7	3rd

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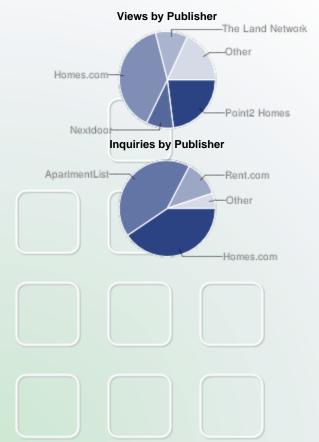


### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Homes.com	3,210	13,492	2	144	63	
Point2 Homes	3,954	7,967	27	3	Not Applicable	
The Land Network	3,927	3,668	1,510	10	0	
Nextdoor	2,476	3,206	26	Not Applicable	Not Applicable	
Rent.com	212	1,885	0	62	Not Applicable	
Property Shark	3,913	735	3	Not Applicable	Not Applicable	
Zumper	3,276	720	0	0	Not Applicable	
Homes&Land	3,949	414	2	0	Not Applicable	
LakeHomesUSA	3,895	407	2	0	Not Applicable	
ApartmentList	218	363	3	216	Not Applicable	
HousesForSale	3,865	344	0	Not Applicable	Not Applicable	
RealtyTrac	3,949	305	5	0	Not Applicable	
Foreclosure.com	3,922	287	2	0	Not Applicable	
RealtyStore	3,888	248	2	4	Not Applicable	
MHBay	44	117	0	0	Not Applicable	
IdealEstate	3,945	100	0	3	Not Applicable	
BankingBridge	2,629	73	0	Not Provided	Not Applicable	
HomeBidz	2,641	72	0	0	Not Applicable	
Total		34,719	1,620	446	65	

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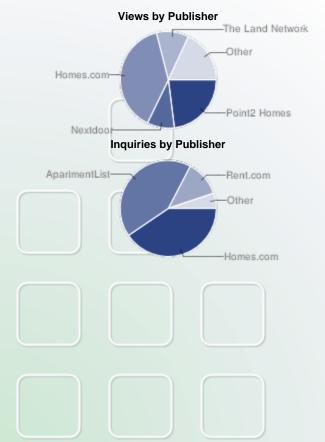


## DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



	Listings	Listings Consum		Inqu	uiries
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone
PropertySimple	3,860	53	0	0	0
Nestigator	3,947	38	2	0	Not Applicable
PNC	2,348	28	0	0	Not Applicable
Properties Online	3,950	27	8	0	Not Applicable
USHUD.com	3,919	27	2	Not Applicable	Not Applicable
Ylopo	3,944	24	0	1	Not Applicable
HomeSteps	3,846	21	0	0	Not Applicable
HomeSpotter	3,954	19	Not Applicable	0	Not Applicable
REA Group	3,886	19	2	0	2
LeadingRE.com	365	16	0	Not Applicable	Not Applicable
Houses.net	3,952	10	0	Not Applicable	Not Applicable
RentHop	3,947	9	1	Not Provided	Not Applicable
Harmon Homes	3,895	5	0	0	0
LotNetwork.com	585	5	0	1	0
FindAPlace4Me by VisualTour	3,926	4	0	Not Applicable	Not Applicable
Juwai	3,888	4	3	0	Not Applicable
HomePriceTrends	3,861	3	0	Not Applicable	Not Applicable
New Home Source	189	2	0	Not Applicable	Not Applicable
Total		34,719	1,620	446	65

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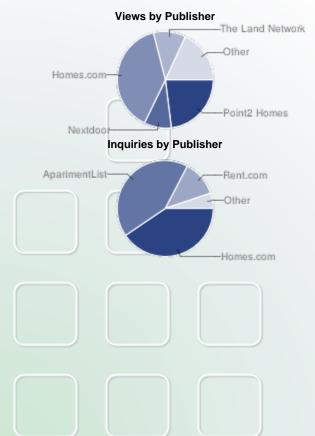
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### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

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Terms are defined on the last page of this report.



	Listings	Consum	er Traffic	c Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
AdWerx	3,891	1	0	0	Not Applicable	
WikiRealty	3,856	1	0	0	Not Applicable	
A Greater Town	0	0	0	0	Not Applicable	
AgentDesks	3,952	0	0	0	Not Applicable	
DigiPropz	3,945	0	2	2	Not Applicable	
DreamHomeList	3,890	0	0	Not Applicable	Not Applicable	
Equator	2,349	0	0	0	Not Applicable	
Find-a-CRS	3,945	0	0	Not Applicable	Not Applicable	
Flipcomp	3,856	0	0	Not Applicable	Not Applicable	
-oyer	3,945	0	0	Not Applicable	0	
Highrises	3,861	0	0	0	Not Applicable	
Home2.me by TourFactory	3,885	0	0	0	Not Applicable	
HomeFinder.com 🗐	3,926	0	0	0	Not Applicable	
HomeJab	3,861	0	0	Not Provided	Not Applicable	
HouseHunt.com	3,858	0	0	0	Not Applicable	
HouseValueStore	3,922	0	0	0	Not Applicable	
HousingNow	3,805	0	0	Not Applicable	Not Applicable	
Kahping	3,947	0	0	0	Not Applicable	
Total		34,719	1,620	446	65	

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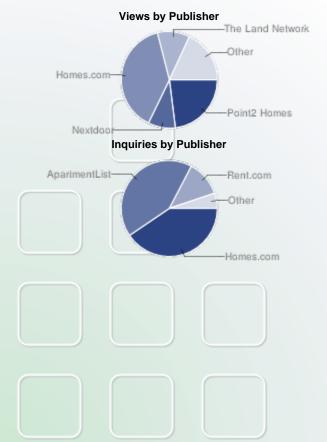


### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



	Listings	Consum	er Traffic	Inquiries		
Publisher	Total	Property Views	Click-Throughs (Visits)	Email	Phone	
Keller Williams	102	0	0	0	Not Applicable	
KeyBoom	3,261	0	0	0	Not Applicable	
Land on Earth	3,251	0	0	0	Not Provided	
LearnMoreNow.com/FindHomes	3,888	0	0	Not Applicable	Not Applicable	
LuxuryRealEstate.com	3,950	0	0	0	Not Applicable	
MyRentToOwn.com	3,884	0	0	Not Applicable	Not Applicable	
NestHawk	3,856	0	0	0	Not Provided	
NestReady	2,986	0	0	0	Not Applicable	
ParkBench	3,867	0	0	0	Not Applicable	
PropertyPath	3,854	0	0	0	Not Applicable	
PropStream by Equimine	3,856	0	0	0	Not Applicable	
RealFirstImpressions	3,860	0	0	Not Provided	Not Applicable	
RealQuest Express	3,893	0	0	0	Not Applicable	
Rentberry	3,921	0	0	0	Not Applicable	
SearchALLProperties by L2L	3,891	0	0	0	Not Applicable	
The Real Estate Book	3,960	0	0	0	Not Applicable	
TotalExpert	3,886	0	0	0	Not Applicable	
VisualShows	3,950	0	0	Not Applicable	Not Applicable	
Total		34,719	1,620	446	65	

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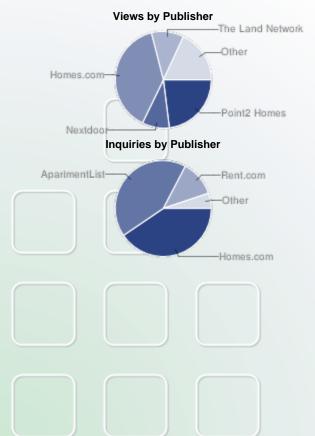


### DETAILED ANALYSIS: PUBLISHER COMPARISON CHART (CONTINUED)

This report shows a comparison of activity generated from your listings online.

Views, visits, and inquiries are based on the number of listings displayed by the publisher. If the publisher displays a listing provided by a source other than ListHub or if a listing is not displayed due to an uploading error, the activity data for that listing is not included in ListHub reports.

Terms are defined on the last page of this report.



→ How Do The Publishers Compare?					
	Listings	Consum	er Traffic	Inqu	uiries
Publisher	Total	Property Views	Click-Throughs (Visits)	Email Phone	
Vscreen	3,880	0	1	0	Not Applicable
Zonda	3,945	0	0	0	Not Applicable
Organic	0	0	3	0	0
Back At You Media	3,886	Not Applicable	0	Not Applicable	Not Applicable
HomeWinks	3,888	Not Applicable	12	Not Applicable	Not Applicable
Total		34,719	1,620	446	65

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### **DETAILED ANALYSIS: PROPERTY CATEGORIES**

This report shows the categories of your top listings ranked based on the number of visits/click-throughs, inquiries and listings.

Terms are defined on the last page of this report.

→ Listing Activity by Inventory Category							
Description	Listing Count	Property Views	Click-Throughs (Visits)	Inquiries	Performance Rank		
\$100K - \$200K - 3BR Residential - For Sale	176	1,364	8	17	<b>1</b> st		
\$100K - \$200K - 3BR Single Family Home - For Sale	162	1,251	9	14	<u>2</u> nd		
\$100K - \$200K - 2BR Residential - For Sale	226	1,378	16	7	3rd		
\$200K - \$300K - 3BR Single Family Home - For Sale	345	1,337	3	3	4th		
\$300K - \$400K Land - For Sale	57	67	258	0	5th		
\$1K - \$2K - 3BR Single Family Home - For Rent	33	680	0	25	6th		
\$1M - \$2M Land - For Sale	41	16	258	0	7th		
\$200K - \$300K - 3BR Residential - For Sale	413	1,126	5	7	8th		
\$100K - \$200K Vacant Land - For Sale	164	456	158	0	9th		
\$1K - \$2K - 3BR Residential Lease - For Rent	45	529	0	27	10 <sup>th</sup>		

There are an additional 683 inventory categories that are not shown.

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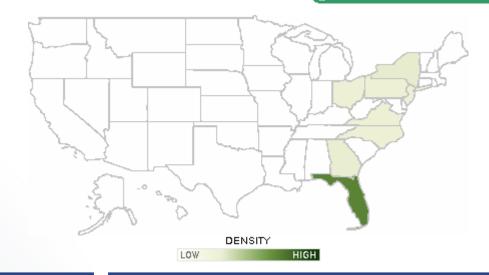


### **DETAILED ANALYSIS: LOCATION OF YOUR ONLINE CONSUMERS**

The shading on the map shows the relative number of consumers in each state that visited your properties online based on GIS coding.

GIS coding is technology used to geographically locate online consumers.

Terms are defined on the last page of this report.



→ Top States						
State	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	Inquiries	% of Inquiries
Florida	19,246	62%	71	81%	341	78%
New York	1,293	4%	0	0%	6	1%
Georgia	807	3%	0	0%	5	1%
Virginia	680	2%	0	0%	6	1%
Pennsylvania	573	2%	0	0%	2	0%
Ontario, Canada	532	2%	1	1%	0	0%
Ohio	531	2%	2	2%	2	0%
North Carolina	509	2%	3	3%	4	1%
New Jersey	483	2%	1	1%	16	4%
California	436	1%	0	0%	4	1%
New Mexico	357	1%	0	0%	0	0%
Tennessee	354	1%	0	0%	3	1%

→ Top Cities								
City	Property Views	% of Views	Click-Throughs (Visits)	% of Visits	Inquiries	% of Inquiries		
Orlando, FL	2,509	8%	5	6%	51	12%		
Ormond Beach, FL	1,982	7%	5	6%	33	8%		
Port Orange, FL	1,683	6%	9	11%	45	11%		
Daytona Beach, FL	1,611	5%	15	18%	52	12%		
Palm Coast, FL	1,033	3%	3	4%	11	3%		
Miami, FL	834	3%	3	4%	15	4%		
New Smyrna Beach, FL	758	3%	6	7%	14	3%		
Tampa, FL	579	2%	3	4%	20	5%		
Jacksonville, FL	549	2%	1	1%	24	6%		
Deland, FL	544	2%	1	1%	3	1%		
Ocala, FL	541	2%	0	0%	4	1%		
Saint Augustine, FL	527	2%	0	0%	10	2%		

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SOURCE REPORT 2/29/20



#### 31-DAY REPORT FOR YOUR LISTINGS



#### **EXPLANATION OF TERMS**

#### Explanation of Terms

Agent ID - Each agent has a unique user ID per MLS and per office. Since it is possible for some agents to hold more than one agent ID, the ID is included for the purpose of distinction.

**Publisher labeled "Organic"** - an instance when the consumer was taken to the property page hosted by ListHub by a means other than one of the publishers, such as when the consumer searches for a specific property address in a search engine and is taken directly to the property page.

Click-Throughs (Visits) - occurs when a consumer is redirected from a publisher website to a property page chosen by the company.

Inquiries - an event where the consumer starts an email interaction with the broker or agent using a link on the website. This would result in the broker/agent receiving an email with a return email address for the consumer. Includes the number of times a consumer clicked on "Click to view phone number" or called the listing broker or agents via a mobile app.

Listing Count - the number of active listings that each agent has on the date of the report or the number of active listings in a property category on the date of the report. The Listing Count may include properties that are no longer active but were at some point active during the time period of the report.

Listing Inventory - the total active listings that are being pulled from the MLS each month.

indicates that the traffic reported by the site includes traffic from mobile applications

Not Applicable - this indicates that the website does not include the feature that would generate metrics in this category. For example, some websites do not have a property detail page for each listing, and therefore the reports would not display "views" for that site.

Not Provided - this indicates that the website does not provide this category of data for inclusion in the reports.

Performance Rank - unique algorithms determine the performance of listings within certain property categories as well as the performance of listings for each agent. This algorithm factors in the number of listings, the number of views, visits/click-throughs, and the number of inquiries.

Property Views - occurs when a consumer clicks on the thumbnail view of a property to view more details, while still on the publisher website.

	- indicates that the traine reported by the site includes traine from mobile applications.				
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