

International Real Estate for Local Markets



Featuring the Instructor David Wyant, Certified International Property Specialist

March 19th & 20th, 2009

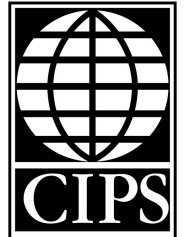
Check In: 7:30 a.m. Class Times: 8:00 a.m. - 5:00 p.m.

Approved for 11 hours of Florida Continuing Education

Location: Daytona Beach Area Association of REALTORS®

1716 Ridgewood Avenue, Holly Hill, FL 32117

For further information email: ndemarco@daytonarealtors.org



Learn how to expand your Real Estate Business & Contacts by marketing to the international community in your local area.

Consider that :

- Present birth statistics, census data, and the current ratios of people buying homes indicate that next year 65% of all first time homebuyers will be from a different culture.
- People from other cultures tend to be loyal long-term clients when dealing with a trusted Real Estate Agent.
- To reach this market you will have to change how you conduct your business.

Now is the time to invest in the future and longevity of your career & business through education.

Earn more by expanding your market:

A recent NAR study revealed that REALTORS® who earn the CIPS designation increase their business by at least 20%.

Tap into the lucrative, immigrant niche market in your area:

Immigrants have contributed to the explosion of household growth in the United States in recent years.

Benefits of your CIPS Designation:

- Join an exclusive network of over 1500 CIPS members.
- Connect with real estate professionals in 50+ countries.
- Market yourself in “Who’s Who in International Real Estate” both in print and on-line.
- Take advantage of customized research and international real estate information from NAR.
- Deliver real estate expertise to international communities in your local area.

NAME _____

OFFICE _____

ADDRESS _____

CITY STATE ZIP/POSTAL CODE _____

COUNTRY E-MAIL _____

PHONE FAX _____

MAKE CHECK PAYABLE TO: Daytona Beach Area Association of REALTORS®

EVENT REGISTRATION— DBAAR MEMBER \$199

EVENT REGISTRATION— NON MEMBER \$209

CHARGE \$ _____

TO THE FOLLOWING CREDIT CARD: VISA MASTERCARD

AMERICAN EXPRESS DISCOVER

CREDIT CARD NUMBER & EXPIRATION DATE _____

SIGNATURE & DATE _____

This Spring give yourself an investment in additional business opportunities...

Cancellations after March 12th will be refunded less a \$50 administrative fee.

No-shows will be charged the full registration amount.